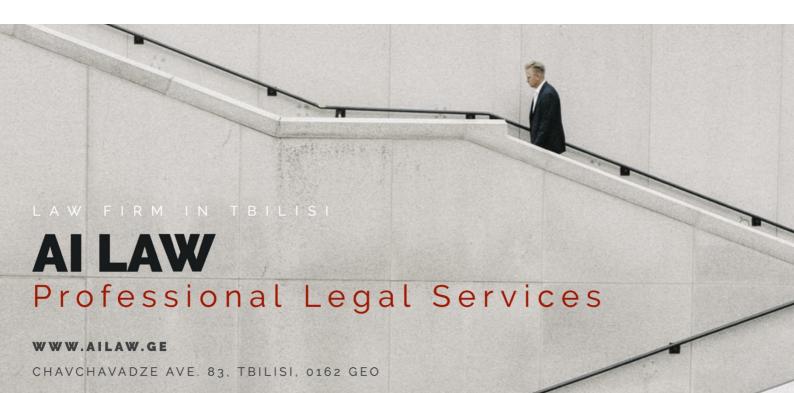
# Legal Service Presentation Tbilisi, 2023



This page intentionally lett blank

1.	GREETING	4
2.	LEGAL EDUCATION	5
З.	WORK EXPERIENCE	8
4.	My cases	13
5.	ACADEMIC ACTIVITIES	19
6.	OUR SERVICES	21
7.	PRICING POLICY	34

### 1. GREETING

To My Esteemed Clients,

A warm welcome to all of you! I am delighted to personally address you as the CEO of AI LAW LLC. Since its establishment in August 2020, my dynamic law firm has experienced consistent growth and progress. It is truly an honor to have each of you by my side as we celebrate our journey of achievements.

At AI LAW, my focus has been on carving a niche for myself in the field of business law. With specialization in business litigations, business registration, and transactional matters, 1 am deeply committed to providing comprehensive legal solutions that cater to the evolving needs of businesses. Year after year, we have witnessed substantial growth, expanding our clientele and fostering strong relationships with businesses from diverse countries and industries.

As we continue to grow, my vision remains unwavering. I aspire to build a fully electronic, AI-powered law firm that transcends geographical and language boundaries, providing seamless legal services to my clients worldwide.

While ambition has fueled my growth trajectory, it is you, my valued clients, who have played an instrumental role in my success. In the intricate tapestry of life, there exists a peculiar phenomenon whereby those to whom you bestowed unparalleled assistance often choose to reside on the periphery, biding their time for your misfortune, all the while reaping the benefits of your triumphs and readily accepting your aid without hesitation. However, it is my esteemed clientele who, in their own remarkable way, inspire within me a profound and unwavering sense of optimism and reliance as a legal practitioner.

I am excited to continue serving you with dedication, integrity, and the highest level of professionalism.

Warm regards, GOCHA OKRESHIDZE

### 2. LEGAL EDUCATION

In 2011, I was privileged to gain admission to the esteemed Tbilisi State University, Faculty of Law. There, I diligently pursued my Bachelor's Degree and graduated with Magna Cum Laude honors in 2015. It is with great pride that I share that among my fellow graduates, I secured an exceptional ranking of 4<sup>th</sup>, a testament to my dedication and academic prowess. Throughout my academic journey, I maintained an outstanding average GPA of 3.9, reflecting my commitment to excellence.

During my time at TSU, I accomplished notable achievements, such as emerging victorious in the Moot Court in Private Law, an event hosted by the European Law Students' Association, as well as securing victory in the Annual National Commercial Law Moot Court organized by the Free University of Tbilisi. Moreover, I had the privilege of participating in the World Universities Comparative Law Project, a prestigious endeavor organized by international law firm Allen & Overy. As a representative of the TSU team, I proudly showcased my skills at the renowned Willem C. Vis International Commercial Arbitration Moot in Vienna, an event organized by UNCITRAL. Furthermore, my academic achievements were recognized through the receipt of six National Scholarships for Students, which served as a testament to my scholastic aptitude and commitment to intellectual growth. Additionally, I was honored to be the recipient of the First MKD Law Firm Annual Scholarship, further validating my dedication to pursuing excellence in my legal studies. These accolades and accomplishments have instilled in me a sense of pride and motivation to continue excelling in the field of law. I am deeply grateful for the education and opportunities afforded to me at Tbilisi State University, which have been instrumental in shaping my passion and expertise in the legal realm.

After successfully completing my studies at TSU, I embarked on active legal practice here in Georgia, diligently honing my expertise as a legal professional. As I accumulated valuable experience, my thirst for knowledge propelled me to pursue my studies abroad. My credentials were recognized by seventeen prestigious universities in the United States, the United Kingdom, and continental Europe, including Brunel University London, UC Davis School of Law, Institute for Law and Finance of Frankfurt, King's College London, New England Law Boston, Northeastern University, University of Aberdeen, University of Birmingham, UC Hastings College of Law, University of Edinburgh, University of Glasgow, University of Leicester, University of Nottingham, Queen Mary University of London, University of San Diego School of Law, Widener University Delaware Law School and the University of Illinois at Urbana-Champaign. I was awarded scholarships totaling \$146,950 and £27,095 from these institutions. Ultimately, I made the decision to further my education by pursuing a Master's degree at the esteemed University of Illinois at Urbana-Champaign.

Established in 1867, the University of Illinois at Urbana-Champaign stands as a distinguished institution renowned for its academic excellence. Consistently ranked as a top law school by the U.S. News & World Report, the university upholds a legacy of scholastic achievements and intellectual pursuits. Notably, the institution takes great pride in its role as a leading public educational establishment, boasting an impressive roster of 24 Nobel Prize laureate and 29 Pulitzer Prize winner graduates.

At the University of Illinois at Urbana-Champaign, I meticulously selected courses that offered the highest practical importance and relevance to my legal aspirations. Among these courses were the foundational subjects of Contracts, Business Association, Torts, Property, and Antitrust Law, which provided me with a comprehensive understanding of the legal framework underpinning various areas of law. Through these rigorous academic pursuits, I was able to cultivate a deep appreciation for the intricacies of legal practice and hone my analytical and critical thinking skills. Moreover, my dedication and commitment to academic excellence were acknowledged through the receipt of two CALI Excellence for the Future Awards. These accolades were bestowed upon me in recognition of my outstanding performance in the fields of Contracts and Constitutional Law, underscoring my proficiency and dedication to the study of law.

In the year 2017, I proudly concluded my academic journey at the University of Illinois at Urbana-Champaign, culminating in the attainment of a distinguished Master of Laws (LLM) degree. This notable achievement stands as a testament to my perseverance, scholarly pursuit, and unwavering commitment to the field of law. I am forever grateful for the invaluable education and support I received during my time at the University of Illinois at Urbana-Champaign.

My legal education forms a robust foundation for my drive and knowledge as a professional lawyer, instilling in me the utmost confidence in my ability to serve my clients with exceptional efficiency and unwavering quality. It acts as a guarantee, assuring that 1 possess the necessary skills and expertise to deliver top-notch legal services.

### 3. WORK EXPERIENCE

#### 1. 2013 – 2014: Human Rights Priority

I had the privilege of working with a remarkable organization called Human Rights Priority for about a year and a half. This non-profit organization, founded by the respected human rights lawyer Lia Mukhashavria, was dedicated to promoting and protecting human rights.

During my time there, I had a variety of responsibilities. I provided guidance and support to clients, helped create legal documents, and actively participated in seminars, conferences, and other events focused on human rights issues.

One of the most rewarding experiences was helping marginalized individuals gain access to the European Court of Human Rights, giving them a platform to address their concerns and seek justice. This experience gave me a unique perspective and enhanced my legal knowledge. It also emphasized the importance of advocating for our clients' best interests and protecting their rights.

Working with Human Rights Priority was a valuable opportunity to make a difference and contribute to the vital cause of human rights.

#### 2. 2014: Ministry of Justice

As a researcher, I had the wonderful opportunity to work for six months in the Analytic Department of the Ministry of Justice of Georgia. My main role was to conduct in-depth research on various legal topics. I also had the important task of creating presentations to summarize my findings and played a key role in organizing conferences and training sessions.

One of the highlights of my time there was being part of the Drafting Committee responsible for developing the Law on Personal Data Protection and the Freedom of Information Act of Georgia. Regrettably, the Freedom of Information Act was not enacted, but we successfully enacted the Personal Data Protection Law. It was an honor to actively contribute to shaping the legislation that governs these important areas. This experience not only enhanced my legal knowledge but also deepened my understanding of the importance of safeguarding personal data and promoting transparent access to information.

Working at the Ministry of Justice was a valuable experience that allowed me to contribute to the development of laws and regulations that impact our daily lives.

#### 3. 2015 – 2020: BLC Law Office

BLC Law Office stands as the paramount and preeminent legal institution within the Georgian market, boasting an unparalleled track record of two decades in the industry. Recognized as one of the largest law firms, its steadfast commitment to excellence has garnered it consistent top-tier rankings across a diverse spectrum of legal categories by esteemed entities such as The Legal 500 and Chambers and Partners. Notably, BLC Law Office has carved a distinctive niche for itself by virtue of its exceptional legal services and its unwavering dedication to yielding tangible results through a proactive and forward-thinking approach.

Having commenced my tenure with BLC Law Office in January 2015, I have had the privilege of diligently representing a multitude of esteemed clients across a diverse array of legal landscapes. Engaging in approximately 200 court litigations and undertaking various transactions, I have navigated complex legal terrain with an unwavering commitment to achieving favorable outcomes. It is worth noting that many of these cases have involved significant sums, with the value exceeding millions of dollars, underscoring the magnitude and complexity of the matters entrusted to the firm's capable hands.

As a highly accomplished litigator, I have garnered a reputation as one of the most proficient and distinguished legal practitioners in the country. Through my extensive experience, I have cultivated an exceptional understanding of Georgian case law, demonstrating a profound comprehension of its intricacies and nuances. Equally significant, my profound familiarity with the inner workings of Georgian courts has bestowed upon me an invaluable insight into the mindset of judges and the overall operational dynamics of the judicial system. This comprehensive understanding empowers me to strategically leverage this knowledge to the utmost advantage of my esteemed clients. By harnessing this unique expertise, I consistently deliver favorable outcomes, employing a deft approach tailored to the specific requirements of each case. My steadfast commitment to excellence, coupled with my profound legal acumen, positions me at the forefront of legal practitioners, ensuring unparalleled representation and unwavering advocacy on behalf of my clients.

#### 4. 2020 – 2021: Adjaragroup LLC

In my role as Chief Legal Counsel at Adjaragorup LLC, a wellknown hospitality brand in Georgia, I had the privilege of being immersed in the diverse and dynamic world of in-house legal counsel. With unwavering dedication, I handled a wide range of legal matters, including organizational structures, employment issues, contracts with contractors, and managing correspondence with government agencies.

One of the key aspects of my position was engaging in negotiations and ensuring that agreements were executed smoothly, always prioritizing the best interests of Adjaragorup LLC. I also took on the responsibility of overseeing and facilitating registrations for various transactions, such as property deals and complex corporate matters, to ensure compliance with applicable legal requirements.

During my time at Adjaragorup LLC, 1 gained a deep understanding of the intricacies of the hospitality industry. This allowed me to provide effective legal advice tailored to the unique needs and challenges faced by the company. This immersive experience not only enhanced my expertise in various legal areas but also provided me with valuable insights into the relationship between legal considerations and the operational landscape of a prominent hospitality brand.

#### 5. 2021: BB Legal

I had the opportunity to collaborate with BB Legal, a newly established law firm in Tbilisi, for approximately one year. BB Legal, led by two partners, was a promising and ambitious venture in the legal industry.

During my collaboration, 1 supported BB Legal in various litigations and other legal matters, lending my expertise to assist the firm. Through these experiences, 1 was able to contribute to the resolution of legal disputes and provide valuable guidance to the team. As our collaboration progressed, the relationship between BB Legal and myself grew closer. This ultimately led to a significant development in my role within the company. I was appointed as the Legal Director and Partner, marking a significant milestone in my professional journey.

Working closely with BB Legal, I had the opportunity to handle a diverse range of cases, including high-profile matters in contractual, corporate, and construction law. These cases presented complex and intriguing challenges, allowing me to broaden my knowledge and skills in these areas.

Although my collaboration with BB Legal was relatively short-lived, it left a profound impact on my professional career. It served as a pivotal experience that highlighted the importance of self-reliance and the satisfaction derived from working for oneself. This realization has shaped my approach to future endeavors and solidified the significance of this particular chapter in my professional growth.

#### 6. 2020 – ∞: AI LAW

In August 2020, 1 made a life-changing decision to leave the prestigious law firm where 1 had dedicated years of my career. Despite holding a high position within the firm, 1 decided to take a leap of faith and pursue my own private practice. Three years after making this significant decision in my life, 1 find myself increasingly convinced that the majority of people in this world would hardly entertain the thought of embarking on such a bold endeavor, as they remain trapped in lives filled with quiet desperation.

This choice was driven by a multitude of reasons, but the most significant factor was my frustration over not having acquired a single client throughout my nearly six years at the firm. As a practicing lawyer, this was an incredibly disheartening situation for me.

Determined to chart a new path, I established my own law firm in August 2020, embarking on a journey that essentially began from scratch. Starting my practice anew was both exhilarating and challenging. However, I was resolute in my belief that I could shape my own destiny and create a thriving legal career. Since the inception of my firm, I have expanded my experience beyond the realm of litigation, venturing into various areas of law. From business registrations and bank openings to tax matters, transactions, contract drafting, and mediation, I have diversified my expertise to cater to a wide range of legal needs. Occasionally, I have had the opportunity to collaborate with other professionals and companies who sought my assistance. However, I made it a condition that I could continue serving my own clients and devote myself to building my own company.

Presently, my law firm offers an array of services, all of which are showcased on my website. Clients can benefit from a comprehensive range of legal solutions, tailored to meet their specific needs. My aim is to deliver exceptional service and establish a reputation as a go-to legal resource.

Looking to the future, I envision harnessing the power of AI LAW to build a fully electronic, AI-powered law firm. By leveraging cutting-edge technology, I aim to serve clients from around the world while attracting top legal minds to join my team. This vision drives me to continually push the boundaries of traditional legal practice and embrace innovative approaches that enhance efficiency, effectiveness, and client satisfaction.

The journey 1 embarked upon in August 2020 has been challenging, yet immensely rewarding. Leaving the comfort of a wellestablished law firm was undoubtedly a daunting step, but it has allowed me to cultivate my entrepreneurial spirit and unlock new possibilities. With every client served and every milestone achieved, 1 am reminded of the courage it took to make this transition. 1 am confident that my unwavering commitment, combined with the transformative potential of A1 LAW, will propel my law firm to new heights in the dynamic and evolving legal landscape.

### 4. MY CASES

I have been actively involved in litigation since 2013, initially as a human rights lawyer at Human Rights Priority. During my time there, I focused on representing clients who were victims of government violence, assisting them in submitting claims to the European Court of Human Rights.

After gaining valuable experience in human rights cases, 1 transitioned to the field of business disputes. 1 joined a prestigious law firm known for handling some of the most significant cases in the country. Working as part of their team, 1 had the opportunity to handle complex and high-profile litigation matters.

Throughout my career, I have participated in approximately 300 litigations, demonstrating a breadth of experience in various legal areas. These are specific cases that I personally managed from start to finish, assuming full responsibility for the entire process. From the initial client interview, I took charge of drafting litigation documents, meticulously working on the preparation of evidence, and finally representing our clients in court. This comprehensive approach allowed me to develop a deep understanding of each case, ensuring effective representation and advocating for our clients' positions.

Below is an illustrative list of some notable cases that 1 solely managed, showcasing my ability to handle diverse legal challenges and provide dedicated support to my clients.

**1.** Contractual Dispute: Representing a Moldavian architecture/design company in a legal dispute against a Georgian construction company pertaining to a Design Agreement for a winery plant. The monetary value of the case exceeded 18,000 euros.

**2. Contractual Dispute**: Representing a prominent Belgian auto importer company in a legal dispute against a Georgian car dealership regarding the delivery of vehicles to the importer. The monetary value of the case exceeded 3,500,000 USD.

**3.** Contractual Dispute: Representing one of the most prominent Georgian online casino companies in a legal matter against

a Georgian game developer company, involving issues surrounding defective online casino games. The monetary value of the case surpassed 170,000 GEL.

**4. Contractual Dispute**: Representing a distinguished Lithuanian spirit/alcohol company in a legal dispute against a Georgian importer, concerning the importer's non-payment for the imported goods. The monetary value of the case surpassed 113,000 euros.

**5.** Administrative Dispute: Representing a homeowner's association in a legal dispute against private individuals and the Municipality, pertaining to the construction permits for a 22-story residential/rental project.

**6.** Administrative Fine Dispute: Representing one of the largest oil-producing companies operating in Georgia in a legal matter against the Environmental Supervision Agency of the Ministry of Environment and Natural Resources Protection of Georgia.

**7.** Administrative Fine Dispute: Representing one of the largest hypermarket chains in Georgia in a legal dispute against the Revenue Service, focusing on the matter of tobacco products advertising restrictions.

**8. Insolvency Proceeding**: Representing a Fortune 500 American manufacturer of industrial tools and household hardware products in a legal dispute against a Georgian importer. The monetary value of the case surpassed 1,100,000 GEL.

**9.** Contractual Damages Claim: Representing one of the largest supermarket chains in Georgia in a legal battle against a prominent soft drink manufacturer, concerning their refusal to engage in business. The cumulative value of the cases exceeded 700,000 GEL.

**10.** Contractual Dispute: Representing one of the largest Italian manufacturers specializing in various construction services in a legal dispute against the Road Department of Georgia. The dispute revolved around an international auction for road construction, with an approximate value of 300,000,000 GEL.

**11. Corporate Disputes**: Representing the homeowner's association in a series of interconnected cases against former members, focusing on matters pertaining to the rights and obligations of the

association towards its members and third-party contractors. The combined value of these cases surpassed 290,000 USD.

**12.** Employment Dispute: Representing a Dutch marketing company in a legal dispute against its former employee. The monetary value of the case amounted to 92,839 USD.

**13.** Corporate Dispute: Representing a Georgian company in a legal battle against its former contractor and director, focusing on allegations related to the director's breach of fiduciary duties, piercing the corporate veil, and abusing limited liability. The monetary value of the case surpassed 90,000 GEL.

**14.** Contractual Dispute: Representing a Georgian construction company in a legal dispute against Batumi Boulevard LEPL, pertaining to the development conceptual plan for Batumi Boulevard. The monetary value of the case exceeded 100,000 GEL.

**15.** Tax/Insolvency-Related Case: Representing one of the largest electronic retailer companies in a legal battle against Revenue Service LEPL. The monetary value of the case surpassed 700,000 GEL.

**16.** Construction Dispute: Representing one of the largest Italian manufacturers in a legal dispute against a Georgian contractor, concerning a hydroelectric power plant (HPP) construction matter. The monetary value of the case exceeded 130,000,000 GEL.

**17.** Corporate & Contractual Dispute: Representing a Georgian entrepreneur in approximately 16 interconnected cases against the Government Investment Agency of the United Arab Emirates. These cases involved damages claims against the director for breach of fiduciary duties, contractual disputes regarding shares, and other issues pertaining to immovable property. The combined value of these cases exceeded 160,000,000 USD.

**18.** Contractual Dispute: Representing one of the largest Iranian investors in Georgia in a legal dispute against the Leasing Company. The dispute centered around a lease agreement, and the monetary value of the case exceeded 6,700,000 GEL.

**19.** Contractual Dispute: Representing a Georgian gas company in a legal dispute against the Georgian Gas Transportation Company. The dispute revolved around the import of gas from the Russian

Federation to Georgia. The monetary value of the case exceeded 20,000,000 USD.

**20.** Employment Disputes: Representing one of the Georgian regulatory authorities in two interconnected disputes against its former employees. The disputes centered around organizational changes and layoffs within the authority.

**21. Rent-related Dispute**: Representing a private individual as the owner in a legal dispute against one of the largest supermarket chains in Georgia. The case revolved around a dispute over rent, and the monetary value of the case exceeded 500,000 USD.

**22.** Contractual Damages Claim: Representing a Georgian company in a legal claim against JSC Telasi, pertaining to an alleged illegal refusal to deliver electricity. The monetary value of the case exceeded 170,000 USD.

**23.** Intellectual Property Dispute: Representing an Iranian investor in a legal dispute against German Humana GmbH, focusing on the cancellation of trademark registration due to non-use.

**24.** Intellectual Property Dispute: Representing an American audio products, music production, and musical instrument company in a legal dispute against two Dutch companies. The dispute centered around the cancellation of trademark registration due to non-use.

**25.** Credit-related Dispute: Representing one of the largest Turkish banks in a legal dispute against a Georgian fishing company. The case involved a dispute over credit, and the monetary value of the case exceeded 2,300,000 GEL.

**26.** Contractual Dispute: Representing a Georgian pig farming company in a legal dispute against Kalanda LLC, a Georgian company. The dispute centered around allegations of unfair competition and violation of the pig farming company's commercial secrets. The monetary value of the case exceeded 15,000,000 GEL.

**27.** Corporate Disputes: Representing one of the largest Georgian companies operating in the stock exchange market in a series of related and complex disputes against a securities registrar.

**28.** Employment Disputes: Representing a Georgian gas exploration and production company in multiple disputes against its former employees.

**29.** Complex Corporate Disputes: Representing a director and a shareholder in a series of disputes against the company and its current majority shareholder. The cases encompassed contractual claims, allegations of breach of the director's fiduciary duties, and the application of piercing the corporate veil doctrine. The combined value of these cases exceeded 2,800,000 GEL.

**30.** Defamation Case: Representing one of the country's most prominent entrepreneurs in a case against Mr. Giorgi Volsky, the First Deputy Chairperson of the Parliament of Georgia.

**31.** Construction Dispute: Representing one of the leading developer companies in a complex legal dispute against a Georgian contractor. The case involved intricate matters and the monetary value exceeded 1,000,000 USD.

**32.** Corporate/Contract Law Case: Representing a Dutch company in a complex legal case against a Georgian company and its director/shareholders. The overall value of the case exceeded 2,000,000 USD, involving intricate legal matters and significant financial implications.

**33.** Employment Dispute: Representing a Turkish national in a legal dispute against Borjomi Likani International JSC. The case centered around a dispute over employment matters and exceeded 50,000 USD in value.

**34.** Contractual Dispute: Representing a Georgian car dealership in a legal dispute against BMW's official importer in Georgia. The case involved a dispute over a contract and the monetary value exceeded 130,000 euros.

**35.** Land Dispute: Representing an Israeli investor in a legal dispute concerning a fraudulently misappropriated land plot. The case had a monetary value exceeding 300,000 GEL.

**36.** Administrative Fine Case: Representing one of the largest tobacco companies in a legal case against the Tbilisi Municipality Inspection. The case revolved around tobacco products advertising restrictions and the company's rights in that regard.

**37.** Contractual Dispute: Representing a US company in a legal dispute against Da Vinci LLC, a Georgian luxury watches company. The

case involved a contractual dispute and the monetary value exceeded 50,000 USD.

**38.** Trademark Infringement: Representing one of the largest Irish clothing retailers in a trademark infringement case against a Georgian startup. The case focuses on the alleged bad-faith registration of the trademark, which poses a potential infringement on client's intellectual property rights.

**39.** Corporate Dispute: Representing a prominent Georgian golf club in a corporate dispute against its minority shareholder. The case encompasses various corporate matters and the overall value of the case exceeds 7,000,000 GEL.

**40.** Defamation: Representing a highly esteemed athlete from our nation in a defamation lawsuit against an advertising company. The case entailed a substantial value surpassing 450,000 GEL.

**41. Superficies & Compensation**: Representing a Georgian company in a legal matter against the Batumi Municipality, pertaining to superficies and the associated compensation for its termination. The aggregate value of the case surpassed 2,000,000 GEL.

**42.** Tort Liability: Representing a prominent Indian investment company in a tort liability lawsuit against the Road Department of Georgia. The total value of the case exceeded 7,000,000 GEL.

**43.** Employment Dispute: Representing a German national in an employment dispute against both the National Bank of Georgia and the Parliament of Georgia. The dispute entailed a value exceeding 117,000 GEL.

**44. Divorce**: Representing a distinguished Georgian entrepreneur in a divorce proceeding against their former spouse. The case involved a substantial value surpassing 100,000,000 GEL.

**45.** Trademark Infringement: Representing the world's leading American luxury jewelry and specialty retailer company in a trademark infringement dispute against a Georgian national.

### 5. ACADEMIC ACTIVITIES

Academic pursuits have always held a profound fascination for me, driven by a multitude of reasons such as the intellectual challenges they present, my insatiable curiosity, and above all, my unwavering love for law. From the very beginning, my aspiration has been to become a fundamentally sound lawyer with a strong theoretical background, capable of equally grasping the practical intricacies of law and comprehending its broader theoretical constructs.

In 2020, I took a momentous step towards realizing my academic ambitions by embarking on an active career in academia. Tbilisi State University became the platform for me to share my knowledge and ignite the intellectual curiosity of students. Taking up the role of an assistant lecturer in the area of Law of Obligations, I found immense gratification in guiding and mentoring students, imparting to them the nuances of this specialized field.

Over time, my dedication to academic excellence flourished, and I endeavored to broaden my impact by developing full-fledged courses in Conflict of Laws and International Civil Litigation. For more than three years, I had the privilege of instructing these courses at Tbilisi State University, honing the understanding of aspiring legal minds and empowering them with comprehensive knowledge. The experience deepened my appreciation for the intricate dynamics of these subjects and reinforced my commitment to bridging the gap between theory and practice.

Beyond the confines of the classroom, my engagement in scholarly pursuits has been steadfast. I have actively written and published law review articles, with a particular focus on Conflict of Laws and other areas of Private and Civil Law. These contributions reflect my ceaseless dedication to expanding the boundaries of legal knowledge and making meaningful contributions to the field. By staying at the forefront of legal research and scholarship, 1 continuously strive to enhance my understanding of the intricate interplay between laws and their real-world applications. Looking towards the future, 1 am resolute in my pursuit of academic excellence. 1 aspire to obtain my PhD from the prestigious University of Illinois at Urbana-Champaign, under the guidance of my esteemed former professor, Ralph Brubaker, a renowned scholar in Bankruptcy Law. With this advanced degree, 1 aim to become one of the most prominent bankruptcy law scholars in Europe and the world. By pushing the boundaries of knowledge in this field, 1 hope to contribute to the development of bankruptcy laws, shape policy, and guide future legal practitioners.

In conclusion, my journey in academia has been driven by an unwavering passion for intellectual exploration, a commitment to bridging theory and practice, and a burning desire to make a significant impact in the field of law. Through my teaching experiences, research endeavors, and future academic pursuits, 1 strive to contribute to the advancement of legal scholarship and inspire the next generation of legal professionals.

### 6. OUR SERVICES

#### 1. 1% MANAGEMENT: 50 GEL / MONTH

Say goodbye to the stress of monthly income tax declarations for Individual Entrepreneurs with Small Business Status! Our legal services are here to make your tax journey smooth and stress-free.

**Tax Calculation**. We understand the intricate details of income tax regulations. We will diligently analyze your financial information to calculate your income tax accurately.

**Tax Declaration**. We know that staying up-to-date with monthly declarations can be a daunting task. We will organize preparing and submitting your monthly declarations on time.

**Tax Payment.** Paying your taxes promptly is crucial to avoid penalties and legal complications. We will guide you through the process, ensuring that your tax payments are made correctly and on time.

**Tax Office Help**. Dealing with the tax office can be intimidating. We will act as your advocates, communicating with the tax office on your behalf.

Our Small Business monthly declaration service starts from an affordable price of 50 GEL / Month, delivering exceptional cost-effectiveness. For more information contact now.

#### 2. APOSTILLE & LEGALISATION: 49 USD

Are you in need of Apostille or Legalisation services? We understand the complexities involved in obtaining Apostille and Legalisation for your documents, and we are committed to ensuring a seamless experience for our valued clients. Here's what sets us apart:

**Personalized Advice & Guidance**. Navigating the world of Apostille and Legalisation can be overwhelming. We will assess

your specific requirements and advise you on the documents and services you need.

**Document Preparation & Review**. We take care of all the necessary document preparations, ensuring that they meet the strict requirements for Apostille and Legalisation.

**Efficient Application Management.** Forget about the hassle of dealing with government agencies and their intricate procedures. We handle all the paperwork, meticulously organizing your application and submitting it to the relevant body.

**Fast-Track Delivery**. Once your documents have been successfully processed and legalized, we ensure their prompt delivery to you in a fast, secure, and trackable manner.

Our Apostille & Legalization services are available at a competitive rate of 49 USD, offering exceptional value for your investment. For further details, please contact us now.

#### 3. BANK ACCOUNT: 150 GEL

Are you looking for a reliable and trustworthy legal service to open a bank account in Georgia? Al LAW is your goto partner for all your banking needs. Our Bank Account service offers you the following benefits:

**Multicurrency Bank Account**. Enjoy the flexibility of managing your funds in USD, EURO, and GBP, making international transactions hassle-free.

**Mobile, Internet & SMS Banking**. Stay connected to your finances anytime, anywhere, with Georgia's user-friendly digital banking platforms.

**Visa & Mastercard**. Unlock a world of possibilities with premium Visa and Mastercard services, providing you with seamless access to your funds and exclusive privileges and discounts.

**Personal Banker.** Hire a dedicated professional to assist you every step of the way, ensuring personalized guidance tailored to your banking needs. Our Bank Account service starts from an affordable price of 150 GEL, ensuring excellent value for money. For more information contact now.

#### 4. CLIENT COUNSELLING: 99 USD / HOUR

Looking for dependable and trustworthy legal consultation? Our professional team provides comprehensive Client Counselling services, offering you the following benefits:

**Choose the Topics.** Have full control over your legal consultation by selecting the topics of your choice. Provide us with the details in advance, and we will thoroughly analyze them and provide precise advice.

**To-The-Point Answers**. Our dedicated team prepares concise and accurate answers to your specific queries, giving you the clarity you need to make informed decisions.

**Exemplary Legal Counsel**. We will attentively address your supplementary inquiries, elucidate concerns, and ensure you grasp the suitable approach to navigate this situation.

Winning Strategy. Success lies in proper planning. From outlining steps to anticipating challenges, we'll help you create a solid plan for a successful legal outcome.

Unlock the power of expert Client Counselling at an affordable rate of 99 USD / Hour. Our dedicated team provides unparalleled value and unrivaled guidance to help you navigate complex legal matters. Reach out to us today!

#### 5. COMPANY REGISTRATION: 300 GEL

Are you in search of a dependable and trustworthy legal service to facilitate company registration in Georgia? Our comprehensive company registration service in Georgia presents you with the following advantages:

**Expert Legal Advice**. Let us guide you through a comprehensive exploration of the pros and cons of different company forms so that you select the ideal form that perfectly aligns with your business goals and aspirations.

**Corporate Documents**. We will meticulously prepare all necessary corporate documents, ensuring compliance with legal requirements and saving you valuable time and effort.

**State Registration**. Let us take care of the entire company registration process on your behalf. Our dedicated team will navigate the complexities of the Georgian legal system.

**Tax Registration**. Our comprehensive service includes efficient tax registration, ensuring compliance with Georgian tax laws. We will handle the necessary paperwork and guide you through the process.

Embark on our Company Registration service with a budget-friendly starting price of 300 GEL, providing exceptional cost-effectiveness and unbeatable value. For more information contact now.

#### 6. CORPORATE DOCUMENTS: 49 USD

Seeking reliable legal services for corporate document preparation? Our professional team ensures expertly drafted, compliant documents, saving you time and providing guidance. Trust us for efficient, dependable service.

**Personalized Guidance**. Prior to commencing work on the document, we will provide clear explanations and guidance throughout the process, empowering you with the knowledge to make informed decisions that safeguard your business interests.

**Comprehensive Services.** From drafting articles of incorporation and bylaws to shareholder agreements and board resolutions, we offer a comprehensive suite of services to cover all your needs.

**Expertise and Proficiency.** We possess a deep understanding of corporate law and stay up-to-date with the latest regulations. Your corporate documentation will be prepared accurately, maximizing legal protection.

**Timely Delivery**. We are committed to delivering your corporate documentation promptly, allowing you to proceed without any delays.

Discover the convenience of professional assistance in preparing your corporate documents at an unbeatable starting price of 49 USD. Contact us now to get started!

#### 7. INDIVIDUAL ENTREPRENEUR: 150 GEL

Are you ready to embark on your entrepreneurial journey in Georgia? We're here to make the registration process of Individual Entrepreneur seamless and hassle-free. Why choose our legal services?

**Expert Guidance**. Our knowledgeable team will guide you through each step of the registration process, answering all your questions and offering expert advice tailored to your specific needs.

**Permanent Legal Address**. We provide Individual Entrepreneurs in Georgia with a permanent legal address, ensuring that you can confidently conduct your business operations while meeting all legal obligations.

**State Registration**. Our legal professionals will ensure that your state registration adheres to all the relevant laws and regulations, safeguarding your interests and providing you with peace of mind.

**Tax Registration**. From obtaining the necessary tax identification numbers to completing the required forms and submitting them to the appropriate tax authorities, we handle it all on your behalf.

At AI LAW we offer a comprehensive registration service with a starting price of just 150 GEL, providing exceptional value for your investment.

#### 8. LABOR DOCUMENTS: 49 USD

Are you searching for expert legal services to handle your labor documents efficiently? AI LAW can provide you with exceptional Labor Document services that will streamline your company's internal processes. With our expertise, we offer comprehensive solutions in the following areas: **Organization of Internal Documentation**. We specialize in thoroughly analyzing your company's internal documentation, ensuring that it is organized in a systematic and orderly manner.

**Creation of Various Labor Documents**. From Employment Agreements to Internal Regulations, Disciplinary Orders, and more, we have you covered! Our team has the expertise to create any type of labor document required for your business.

**Setup of Automated Systems and Guidance**. Efficiency is key! We can help you set up an automated system designed for HR and other company employees who handle employment issues.

Assistance With Everyday Labor Problems. Navigating everyday labor problems can be challenging, especially when it comes to hiring, firing, and other employment-related issues. We'll help you tackle these challenges!

Embark on our Labor Documents service for an accessible starting price of just 49 USD, ensuring exceptional value for your investment. Contact us today to schedule a consultation.

#### 9. LEGAL OPINION: 500 USD

Are you in need of reliable legal opinions to navigate complex issues? AI LAW is here to offer exceptional Legal Opinion services that will provide you with valuable insights and guidance. Choose us for our expertise in:

**Comprehensive Analysis of the Facts**. We will thoroughly analyze all aspects of your issue, leaving no stone unturned. From examining evidence to reviewing relevant documents, we ensure that every detail is carefully considered to provide you with accurate and reliable insights.

Application of Latest Court Case Law. We are well-versed in the latest court case law and uses this knowledge to assess your situation effectively. By applying relevant precedents and legal principles, we ensure that our opinions are in line with current legal standards.

**Integration of Leading Legal Authorities.** Our legal opinions are supported by the wisdom and authority of the legal

field. We cite leading legal authorities bolster the strength of our conclusions.

**Concise and Clear Recommendation**. At the core of our Legal Opinion services are concise and clear recommendations tailored to your specific situation. We understand that you need actionable guidance to tackle your problem effectively.

Embark on our Legal Opinion service for an accessible starting price of just 500 USD, ensuring exceptional value for your investment. Waste no time and contact us now for additional information.

#### 10. LEGAL TRANSLATION: 15 GEL / PAGE

Don't let language barriers hinder your legal endeavors! Whether you're dealing with contracts, agreements, or any other legal documents, our exceptional legal translation and notarization services are here to assist you every step of the way.

**Professional Legal Translations**. We understand the importance of maintaining the integrity of legal content, ensuring that every word is accurately translated while preserving the intended meaning.

**Secure Notarization Services**. Rest assured that your translated legal documents are in safe hands. Our partner certified public notaries will carefully review and authenticate your documents, adding an extra layer of credibility and validity to meet legal requirements. We prioritize the security and confidentiality of your information throughout the notarization process.

**Efficiency**. We value your time. Our streamlined process ensures prompt delivery without compromising quality.

**Customer Satisfaction**. We prioritize client satisfaction and go the extra mile to meet your specific requirements and exceed your expectations.

Our legal translation service starts from an affordable price of 15 GEL / Page, delivering exceptional cost-effectiveness. For more information contact now.

#### 11. LITIGATION ANALYSIS: 500 USD

Are you searching for exceptional legal services to enhance your chances of winning your case? We are here to offer you top-notch Litigation Analysis services that will give you a competitive edge in the courtroom. Choose us for our expertise in:

**Thorough Analysis of Case Materials**. We will meticulously examine all the case materials, including evidence and legal documents, ensuring that we have a solid understanding of every aspect of your case.

**Assessment of Parties' Positions**. We will skillfully assess the positions of all parties involved, providing you with a clear picture of their strong and weak sides.

**Detection of Potential Issues and Problems**. We excel at identifying potential problems that may arise during litigation. By detecting these issues in advance, we can prepare you to handle them effectively.

**Concise and Clear Recommendation**. We will provide you with concise and clear recommendations, tailored to your unique situation, on how to manage your case better or improve specific aspects.

Our Litigation Analysis service starts from an affordable price of 500 USD, experience unparalleled value for your investment. Get in touch with us immediately for further details.

#### 12. LITIGATION DOCUMENTS: 49 USD

Need professional assistance in preparing litigation documents? From drafting lawsuits to preparing trial speeches, we ensure accurate and effective documentation to support your case. Our reliable legal services, tailored to your specific requirements, include:

**Coverage of All Major Litigation Documents.** Whether you require assistance with lawsuits, responses, injunctive reliefs, motions, or other essential litigation documents, we have you

covered. We are well-versed in working with all major types of legal documents.

**Up-To-Date Case-Law**. We stay abreast of the latest legal developments and precedents, ensuring that your documents are accompanied by the most recent case-law to strengthen your arguments.

Thorough Analysis of Legal Literature. Our meticulous approach involves conducting a comprehensive analysis of legal literature that is relevant to your case. We delve into legal journals, scholarly articles, and authoritative treatises to extract valuable insights.

**Logical and Persuasive Composition**. We meticulously organize and structure your documents, carefully constructing persuasive arguments, tailored to resonate with judges.

Experience top-notch legal services for preparing litigation documents at a competitive starting price of just 49 USD. Our expert team ensures excellent value for your investment. Contact us now for more information.

#### 13. MONTHLY ENGAGEMENT: 500 GEL / MONTH

Are legal matters becoming a burden for your company? At AI LAW, we offer a range of specialized legal services to ensure your business thrives! We provide unparalleled support and expertise in the following areas:

**Contracts Made Easy**. Leave the complexities of contracts to us. We will meticulously handle all your company's contractual needs, including agreements with employees, contractors, and third parties.

**Streamlined Employment Solutions.** With Monthly Engagement, we take care of everything related to your company's employment issues, from internal documentation to the hiring and termination of employees.

**Everyday Legal Affairs Simplified**. From communicating with third parties to drafting letters and performing registrations, we ensure that your legal processes run smoothly, allowing you to focus on your business.

**Expert Legal Counselling**. As part of our commitment to your success, we provide complimentary legal counselling to address any concerns or queries you may have.

PS. Please note that our services do not cover (1) litigation or disputes of any kind, and (2) services to third parties, including client's employees.

Our Monthly Engagement services are available at a competitive starting rate of 500 GEL / Month. For further details, please contact us now.

#### 14. REAL ESTATE TRANSACTION: 49 USD

At AI LAW, we provide a wide range of legal services tailored to meet the unique needs around real estate transactions. Our services are specifically designed to assist in the preparation and execution of deal! Our comprehensive services include:

**Searching for Title**. Our skilled professionals will conduct a thorough title search to uncover any potential issues or encumbrances on the property. We leave no stone unturned to ensure a clear and marketable title.

**Local Law and Regulations**. We are well-versed in the intricacies of real estate legislation. We will meticulously review all relevant local laws and regulations to ensure your transaction complies with them.

**Real Estate Purchase Agreement**. We will work closely with you to understand your specific objectives and draft a customized agreement that covers all essential terms, conditions, and contingencies.

**Register Title**. We will liaise with all relevant parties to facilitate a smooth closing. We will also handle the registration or transfer of title.

Engage in hassle-free real estate transactions with our professional services, available at an unbeatable price of only 49 USD. Contact us now to learn more and initiate your real estate transaction.

#### 15. RENTAL AGREEMENT: 49 USD

Relieve the burden of drafting rental agreements with our expert legal services. We specialize in preparing comprehensive and customized rental agreements, providing you with a seamless and hassle-free experience.

**Ownership Verification & Legal Compliance**. Our team ensures lawful and secure rental agreements by thoroughly verifying ownership rights and compliance with regulations, giving you peace of mind.

**Effective and Reasonable Term Negotiation**. We understand your needs and work with you to achieve fair and reasonable rental agreement terms, fostering a harmonious landlord-tenant relationship.

**Drafting High-Quality Rental Agreements**. We diligently craft top-quality, comprehensive rental agreements in strict accordance with the latest and most up-to-date case law, ensuring the protection of your rights.

**Closing & Notarization & Registration**. We will ensure that your transaction closes smoothly and effortlessly by handling all the necessary notarization and state registration procedures, whenever required.

Avail our professional rental agreement preparation services at an unbeatable price of 49 USD. Our dedicated team ensures exceptional quality and meticulous attention to detail. Contact us now to get started.

#### 16. RESIDENCE PERMIT: 150 USD

Looking to obtain a Residence Permit in Georgia? Our dedicated legal team specializes in providing exceptional services to guide you through the process smoothly. Included in our comprehensive legal services are:

**Choosing The Proper Form**. We will provide comprehensive guidance on residence permits, ensuring you understand the pros, cons, and success rates of each type. **Collecting Necessary Documents**. We will help you simplify residence permit applications by collecting, reviewing, and organizing all required documents.

**Application Submission**. After gathering the necessary documents, we will accompany you to the Justice House, guiding you through the submission process with expertise and accuracy.

**Id Card.** If your application is successful, we will assist you in promptly acquiring your permit ID card and get registration address.

Our legal service for obtaining a residence permit in Georgia offers exceptional value, with prices starting at just 150 USD. Contact us now for more information.

#### 17. TRADEMARK REGISTRATION: 300 USD

Say goodbye to the complexities of trademark registration in Georgia! Our professional legal services are here to guide you through the process, making it smooth and hassle-free. Trust us to handle your trademark registration with expertise and efficiency.

**Expert Advice on Intellectual Property**. We will provide you with in-depth guidance on how intellectual property works in Georgia, ensuring you have a clear understanding of the intricacies involved.

Thorough Trademark Search & Analysis. Avoid potential complications down the road by letting us conduct a meticulous search of conflicting trademarks in the database.

**Streamlined Application Process.** Simplify the trademark registration process by entrusting us with the organization and filing of your application to SAKPATENTI, the intellectual property office in Georgia. We handle the paperwork and ensure a smooth submission process.

**Certificate of Registration**. Once your trademark is successfully registered, we will furnish you with the registration certificate and guide you through the procedural nuances.

Embark on the journey of trademark registration with our reliable and professional services, available at an affordable price

of only 300 USD. Don't wait, contact us now to secure your trademark registration.

#### 18. TRIAL ADVOCACY: 99 USD / HOUR

Are you in need of an exceptional trial advocate who can provide comprehensive legal services tailored to your specific needs? At AI LAW we excel in delivering top-tier Trial Advocacy services! Our comprehensive range of services encompasses:

**Thorough Case Analysis.** We conduct a comprehensive case analysis, examining every detail to understand the facts and legal nuances. With keen attention to detail and extensive experience, we identify strengths and weaknesses to develop a strategic approach for courtroom success.

**Trial Speech Preparation**. We expertly weave our words into potent, succinct trial speeches, skillfully enthralling judges and meticulously unveiling your case with unwavering lucidity.

**Trial Participation**. We actively shape the trial, skillfully questioning witnesses, cross-examining experts, and presenting evidence with precision.

Additional Motions. We bolster the strength of your case by presenting additional motions, which encompass supplementary pieces of evidence.

Our Trial Advocacy services are available at a competitive rate of 99 USD / Hour, offering exceptional value for your investment. For further details, please contact us now.

### 7. PRICING POLICY

Al LAW's pricing policy is designed to differentiate itself significantly *from* other law firms in the market. The firm prioritizes offering the lowest prices possible in order to capture a larger audience and make legal services more accessible to the general population. By doing so, Al LAW aims to break down barriers and ensure that individuals and businesses of all financial backgrounds can afford quality legal representation.

To achieve transparency and fairness, AI LAW follows an absolute fixed pricing model. This means that clients are provided with clear and unchanging prices for the services they require, regardless of their financial or other circumstances. By avoiding arbitrary pricing policies, AI LAW ensures that all clients receive the same level of service without discrimination.

In addition, AI LAW takes a compartmentalized approach to pricing. The firm breaks down the costs associated with legal services into the smallest possible units, allowing clients to understand exactly where their money is being allocated at every step of the way. This level of transparency empowers clients to make informed decisions and ensures that they have a clear understanding of the value they are receiving for their money.

Our pricing strategy meticulously considers every pertinent detail that impacts the cost of our services, resulting in carefully tailored fixed prices for each calendar year. Here is a comprehensive list of our pricing structure for the year 2023.

N⁰	LEGAL SERVICE	PRICE		
		In Person	Remote	
1.	LITIGATION <sup>1</sup>			
1.1.	Administrative fine	from 300 USD		
1.2.	Company dispute	from 1,5	from 1,500 USD	
1.3.	Abuse of dominant position	from 1,500 USD		

<sup>1</sup> Prices for litigation are indicated *per instance*.

1.4.	Damages in competition law	from 1,500 USD	
1.5.	Dominant economic agent	from 1,500 USD	
1.6.	Illegal state action / aid	from 1,500 USD	
1.7.	Unfair trade practices	from 1,500 USD	
1.8.	Contracts	from 1,500 USD	
1.9.	Employment	from 1,500 USD	
1.10.	Inheritance	from 1,500 USD	
1.11.	Divorce	from 1,500 USD	
1.12.	Division of property	from 1,500 USD	
1.13.	Child custody	from 1,500 USD	
1.14.	Domestic violence	from 1,500 USD	
1.15.	Inheritance	from 1,500 USD	
1.16.	Shared ownership	from 1,500 USD	
1.17.	Annulment, cancellation, non-use of trademark	from 1,500 USD	
1.18.	Copyrights	from 1,500 USD	
1.19.	Design	from 1,500 USD	
1.20.	Patent	from 1,500 USD	
1.21.	Accidents with animals	from 1,500 USD	
1.22.	Car accidents	from 1,500 USD	
1.23.	Corporate liability	from 1,500 USD	
1.24.	Defamation	from 1,500 USD	
1.25.	Government liability	from 1,500 USD	
1.26.	Medical malpractice	from 1,500 USD	
1.27.	Physical damage	from 1,500 USD	
1.28.	Product liability	from 1,500 USD	
1.29.	Wrongful death	from 1,500 USD	
2.	TRANSACTIONS		
2.1.	Company's charter	from 49 USD	
2.2.	Shareholder's agreement	from 49 USD	
2.3.	Internal orders & regulations	from 49 USD	
2.4.	Minutes of the meetings	from <b>49 USD</b>	
2.5.	Other corporate documents	from <b>49 USD</b>	
2.6.	Agency agreement	from <b>49 USD</b>	
2.7.	Bank credit agreement	from 49 USD	

2.8.	Barter agreement	from 4	9 USD	
2.9.	Commercial rent agreement	from 49 USD		
2.10.	Construction agreement	from 49 USD		
2.11.	Franchising agreement	from 49 USD		
2.12.	Gift agreement	from 4	from 49 USD	
2.13.	Insurance agreement	from 4	from 49 USD	
2.14.	Joint venture agreement	from 4	from 49 USD	
2.15.	Leasing agreement	from 4	from 49 USD	
2.16.	Loan agreement	from 4	from 49 USD	
2.17.	Rent agreement	from 4	from 49 USD	
2.18.	Sale agreement	from 4	from 49 USD	
2.19.	Service agreement	from 4	from 49 USD	
2.20.	Shipping agreement	from 4	from 49 USD	
2.21.	Tour packages agreement	from 4	from 49 USD	
2.22.	Trust agreement	from 4	from 49 USD	
З.	LEGAL OPINION			
3.1.	Litigation analysis	from 500 USD		
З.2.	Legal Issue	from 5	from 500 USD	
4.	REGISTRATIONS			
4.1.	Company	300 GEL	498 USD	
4.2.	Individual entrepreneur	150 GEL	249 USD	
4.3.	Other registrations	from 1	from 150 GEL	
4.4.	Small business status	150 GEL	249 USD	
4.5.	Other tax registrations	from 4	from <b>49 USD</b>	
4.6.	SAKPATENTI	from 3	from 300 USD	
4.7.	Bank account	150 GEL	249 USD	
4.8.	FEZ	3,999	) USD	
4.9.	Other registrations	from 4	from 49 USD	
5.	ACCOUNTING			
5.1.	1%	19 USD	<b>19 USD</b> / Month	
5.2.	< 100,000 GEL / Year	299 USD	<b>299 USD</b> / Month	
5.3.	>100,000 GEL / Year	from 449 U	from 449 USD / Month	



## **CONTACT US**

(+995) 599-099-701 customer.ailaw@gmail.com WWW.AILAW.GE

CHAVCHAVADZE AVE. 83 TBILISI, 0162 GEO

